



**AYSO 10/W/68  
General Board Meeting Minutes February 18, 2015**

**Attendees:** Tim Azbell, Carol Bjordahl, Dan Bodemeijer, Ken Carter, Kevin Churchill, Bob Dawson, Teresa Flores, Rich Frank, Kim Goodman, Mike Harrison, Tom Hartnell, David Howells, Dan Johnston, Brian Lieberman, Guy Lockwood, David Masci, Christi Mulchay, Jeff Pennington.

**Call to Order: 7:14 pm**

Rich Frank moves to approve the January 2015 minutes and the February 2015 meeting agenda. Dan Johnston seconds. Motion passes unanimously.

**RC Report – Tim Azbell**

- We need to begin our recruiting for Fall volunteers.
- August 22<sup>nd</sup> is suggested to be the first day of Fall Soccer. Registration will be March 1<sup>st</sup> thru May 31<sup>st</sup>. Discussion on how the fall calendar would play out if we started on August 22<sup>nd</sup>.

**David Masci makes a motion for the board to approve starting the fall 2015 season on August 22<sup>nd</sup>. Bob Dawson seconds. Discussion: Starting the season on the 22<sup>nd</sup> may impact some of our regional events. Ideas such as shortening the season, Area using PVF's and scheduled rain out days were discussed. Once folks register they will receive an automatic response stating our Fall Season will start on August 22<sup>nd</sup>. Two items the board would like to look into; can Park and Rec give us an additional weekend in December for a rain out day. Will Area use another location?**

**Ayes: 12                                      Noes: 4                                      Abstains: 1**  
**Motion passes**

**Treasurer – Mike Harrison**

- Cultural Exchange \$49,279.02
- Operating Account \$178,399.94
- Net Income \$52,574.19
- We need to update the check signing signatures on file.

**Rich Frank makes a motion for the board to approve removing Christi Mulchay from Region 68's check signing abilities and adding Guy Lockwood as a signer. Christi Mulchay seconds.**

**Ayes: 15                                      Noes: 0                                      Abstains: 2**  
**Motion passes**

- EXPO 2015 attendees need to be finalized this evening

### **Galaxy – John Masline**

- Proposing a partnership with Region 68
- Tickets are \$27 and our price is \$19
- On field experiences for those who attend games.
- Cozmo at our opening ceremony if available.
- 30 complimentary tickets. Last year we were given 20 tickets.
- If our Region would like to purchase additional tickets and they are available we will receive the discounted rate.
- Region 68 needs to recruit a representative. Colleen will not be coming back in this role.

**David Masci makes a motion for the board to approve the presented LA Galaxy contract.**

**Rich Frank seconds.**

**Ayes: 17**

**Noes: 0**

**Abstains: 0**

**Motion passes**

### **Spring League – David Masci**

- U14 was cancelled due to lack of coach volunteers
- Not having a good pool of coaches to pull from is a concern for Fall soccer.
- David would like to form a committee to brain storm on how we can recruit coaches.
- The committee will be Dan Bodemeijer, Teresa Flores, Bob Dawson, David Masci and Rick Legere (suggested by Kevin Churchill).
- Email ideas to David Masci.

### **Extra Program – Guy Lockwood**

- Extra is making some changes to the policy and guidelines. Some changes will be; offering U9, eliminating U15 & U16, program would be U9-U14, selection process will include coaches and moving playoffs to November with fee increases.
- Guy Lockwood has agreed to be the Extra Coordinator for Region 68.

**Guy Lockwood makes a motion that the board approve U9-U14 Extra teams depending on tryouts and ultimate board approval.**

**Dan Bodemeijer seconds.**

**Ayes: 16**

**Noes: 0**

**Absatins: 1**

**Motion passes**

### **Challenge Program – Bob Dawson**

- Slate of coaches will be presented and hopefully approved
  - \*GU13 – Teresa Flores
  - \*GU14 – UmroaMayer
  - \*GU15 – Dan Bodemeijer
  - \*GU16 – David French
  - \*BU13 – Bob Dawson
  - \*BU14 – Fernando Gonzales
  - \*BU15 – Jeff Pennington
- Tryouts to be completed no later than March 22<sup>nd</sup>.

**Bob Dawson makes a motion that the board approve the presented slate of coaches and to hold tryouts to be completed no later than March 22<sup>nd</sup> – for AYSO Challenge teams B13, 14 & 15 and G13-G16 and holding tryouts for any specific team does not guarantee a team will be formed at that gender/age level.**

**Ken Carter seconds. Discussion: From previous conversations we went from 4 to 7 teams. Boys played well and the girls played strong but can they compete at this level. Coaches should be involved in team selection. Coach Flores and Coach Pennington spoke to the Board about their qualifications and their goals. Tim Azbell reminded the board that we approved moving forward with this Lab program for 2 years.**

**Ayes: 11**

**Noes: 0**

**Abstains: 8**

**Motion passes**

List of those abstain:

Dan Bodemeijer

Jeff Pennington

Teresa Flores

Christi Mulchay

David Masci

Tom Hartnell

David Howells

Kevin Churchill

**David Masci makes a motion that the board approve Challenge fees to be \$450 for the 2015/2016 season. Jeff Pennington seconds.**

**Ayes: 17**

**Noes: 0**

**Abstains: 1**

**Motion passes**

- The board is fine with proceeding with Challenge tryouts and reviewing guidelines at the next board meeting.

**Strawberry Cup – Christi Mulchay**

- We need help from volunteers for preparing the Strawberry Shortcake and Referee Hospitality for both weekends.
- We are down a few applications this year vs last year.

**Old Business – Ken Carter**

- UK Coaches Program will be setting up a booth during Spring League.

Next Board meeting will be held March 18th

Dave Howells moves to adjourn at 9:23p.m. Bob Dawson seconds. Meeting adjourned.

Respectfully submitted by Kim Goodman



To: R68 Board of Directors and the Area W Director  
 From: Tim Azbell  
 Subject: Regional Commissioner  
 Monthly Report for March 2015

**Metrics:**

Region	10/W/0068										
Pilot Regions	07/16/75	Players		U19	U16	U14	U12	U10	U08	U06	SP
Charter Regions	07/16/75	Boys	1,243	89	19	153	223	307	159	249	44
Budget Ends	06/30/15	Girls	1,018	123	23	138	200	214	125	176	19
Guidelines Date	08/29/12	Totals	2,261	212	42	291	423	521	284	425	63
RIF Date	03/04/15										
Membership Year	MY2014										
VIP	Yes										
		Volunteers	762			Coaches	284		Refs	261	

- Congratulation to our all of our Teams in the Section 10 Playoffs.
  - Extra Teams advancing to the Western States Games
    - BU12 Coach Bob Dawson
    - BU 13 Coach Gonzalez
    - GU 13 Coach Mayer
    - GU 14 Coach Bodemeijer
  - League Teams did not advance past the Section 10 Championships
    - GU 10 Team Coach Patrick Lynch
    - GU 12 Team Coach Phil Kelley
    - BU 10 Team Coach Tom Clock
  - All Star Team: did not advance past the Section 10 Championships
    - GU12 Team Coach Charlie Fiacco
- Spring League Season 2015
  - >700 players registered.

**Calendar:**

- **Completed activities:**
  - Challenge Program tryouts part 1 completed for Fall 2015
    - Supplemental tryouts scheduled
  - AYSO Extra application submitted for Fall 2015
  - Section 10 Planning Meeting March 14, 2015 (10W39)
  - Fall 2015 registration is now open.
- **Upcoming activities:**
  - **January-February**
    - Board Elections
      - Open Safety Director
  - **National Staff/News**

- Fox Sports 1 logo will be required on all new Fall Season
- **Section 10 Staff/News**
  - U9 will be added to the Extra Program
- **Area W Staff/News**
  - Area W to host an Intermediate Coach Class in the 1<sup>st</sup> Quarter 2015
- **2015 R68 Planning/Calendar**
  - **Spring League 2015 (February-April)**
  - **Region 68 40<sup>th</sup> Anniversary 2015** (Charter Date 07/16/75)
  - **California Strawberry Cup**
  - **Camarillo Extra Cup**
  - **2015 State Cup**
  - **2015 Section 10 Cup June 27<sup>th</sup> & 28<sup>th</sup>**



To: Region 68 Board  
From: Guy Lockwood  
Subject: EPC Report  
Monthly Report for March 2015

**Metrics:**

- Submitted Extra Application to Section 10 For U9 thru U14.
- Sent email blast notifying region volunteers that we are accepting Extra coach applications.

**Calendar:**

- **Completed activities:**
  -
- **Upcoming activities:**
  - XBU13, XGU13 and XGU14 will play in Western States Championships this weekend.
  - Will hold Extra coach interviews the week of 3/23/2015.
  - Will hold Extra players tryouts in early April.

**Staff Updates:**

- **Extra Staff up dates:**

**Old Business:**

- 

**New Business:**

-



To: Region 68 Board  
 From: Brian Lieberson  
 Subject: Registrar  
 Monthly Report for March 2015

**Metrics:**

- As of 3/16/2014

F2015	Boys	Girls		vs F2014	F2014	Boys	Girls	
U05	10	5	15	↓ -6	U-05	13	8	21
U06	3	2	5	↓ -10	U-06	6	9	15
U07	11	13	24	↑ 2	U-07	15	7	22
U08	12	3	15	↑ 0	U-08	7	8	15
U10	20	16	36	↓ -4	U-10	25	15	40
U12	26	8	34	↑ 10	U-12	16	8	24
U14	8	13	21	↑ 6	U-14	4	11	15
U16/19	3	7	10	↑ 1	U-16/19	2	7	9
VIP	0	0	0	↓ -2	VIP	2	0	2
<b>TOTAL</b>	<b>93</b>	<b>67</b>	<b>160</b>	↓ -3	<b>TOTAL</b>	<b>90</b>	<b>73</b>	<b>163</b>

**City Distribution**

City	Count	%
Camarillo	136	85.00%
Oxnard	14	8.75%
Somis	4	2.50%
Camarillo	2	1.25%
Lompoc	1	0.63%
Virginia Beach	1	0.63%
Thousand Oaks	1	0.63%
Port Hueneme	1	0.63%
<b>Grand Total</b>	<b>160</b>	<b>100.00%</b>

**Calendar:**

- Completed activities:**

Day	PlndDate	Actual date	Event
Tuesday	1/20/2015	1/20/2015	Ad copy and graphics due to Lanny Binney - Summer Activity Guide
Sunday	2/22/2015	2/27/2015	Update website with registration information/instructions
Monday	2/23/2015	2/24/2015	Submit copy & graphics to Acorn (Reg Opens)
Friday	2/27/2015	2/27/2015	Acorn Ad
Saturday	2/28/2015	2/28/2015	Email blast - Reg Opens March 1
Sunday	3/1/2015	3/1/2015	Registration Opens
Wednesday	3/4/2015	3/4/2015	Office Hours 7PM - 8PM
Sunday	3/8/2015		Confirm number of teams per divisions to target
Friday	3/13/2015	3/14/2015	Email blast - Pending Apps
Saturday	3/14/2015	3/14/2015	Develop postcards
Sunday	3/15/2015	3/15/2015	Develop postcards

• **Upcoming activities:**

Day	PIndDate	Actual date	Event
Tuesday	3/17/2015		Office Hours 7PM - 8PM
Friday	3/20/2015		Email blast - Pending Apps
Saturday	3/21/2015		Send postcards to FedEx Office for printing
Friday	3/27/2015		Email blast - Pending Apps
Monday	3/30/2015		Submit copy & graphics to Acorn
Monday	3/30/2015		Office Hours 7PM - 8PM
Friday	4/3/2015		Acorn Ad / Email blast - Pending Apps
Friday	4/10/2015		Email blast - Pending Apps
Saturday	4/11/2015		Walk-In Registration 9AM - 12PM
Tuesday	4/14/2015		Facebook ad
Wednesday	4/15/2015		Office Hours 7PM - 8PM
Friday	4/17/2015		Email blast - Pending Apps
Monday	4/20/2015		Submit copy & graphics to Acorn
Friday	4/24/2015		Acorn Ad
Friday	4/24/2015		PVRPD Summer Activity Guide hit the homes / Email blast - Pending Apps
Tuesday	4/28/2015		Office Hours 7PM - 8PM
Thursday	4/30/2015		Email blast - Pending Apps
Friday	5/1/2015		DOPs have DCs selected / Email blast - Pending Apps
Saturday	5/2/2015		Walk-In Registration 9AM - 12PM
Sunday	5/3/2015		Submit copy & graphics to Acorn
Monday	5/4/2015		Mail Postcards
Wednesday	5/6/2015		Office Hours 7PM - 8PM
Thursday	5/7/2015		Email blast - Pending Apps
Friday	5/8/2015		Email blast - Pending Apps
Thursday	5/14/2015		Email blast - Pending Apps
Friday	5/15/2015		DOP and DC meeting / Email blast - Pending Apps
Saturday	5/16/2015		Email blast - Pending Apps & "LAST CHANCE" Walk-In
Monday	5/18/2015		Submit copy & graphics to Acorn
Tuesday	5/19/2015		Office Hours 7PM - 8PM
Friday	5/22/2015		Acorn Ad / Email blast - Pending Apps
Thursday	5/28/2015		Email blast - Pending Apps
Saturday	5/30/2015		"Last Chance" reg event
Sunday	5/31/2015		REGISTRATION CLOSED
Saturday	6/6/2015		Assessment 1
Thursday	6/11/2015		Email blast - Pending Apps
Saturday	6/13/2015		Start calling coaches
Saturday	6/13/2015		Assessment 2
Sunday	6/14/2015		Registration Closed - hard close Blue

**Staff Updates:**

- None

**Old Business:**

- None

**New Business:**

- VIP registration approach
- Walk-In volunteers





To: Region 68 Board  
From: Mike Harrison  
Subject: Treasurer Monthly Report for March 2015

Metrics:

- Cultural Exchange - \$68,468.87
- Operating Account - \$170,125.96
- Net income \$63,490.06

Calendar:

- Completed activities:
  -
- Upcoming activities:
  -
- Old Business:
  -
- New Business:
  -

**AYSO Region 68**  
**Profit & Loss**  
 July 2014 through February 2015

	Jul '14 - Feb 15
<b>Income</b>	
<b>4005.0 · Registration Fees</b>	
25-4005 · Extra registration fees	11,290.00
4005.1 · Fall (Fall Registration)	40.00
4005.2 · Spring (Spring Registration)	38,881.50
4005.0 · Registration Fees - Other	231,425.00
<b>Total 4005.0 · Registration Fees</b>	281,636.50
<b>4006 · Registration Fee Refunds</b>	-1,000.00
<b>4021.0 · Tournament/Player Fees</b>	
25-4021 · Camarillo Extra Cup Reg Fees	39,900.00
4021.01 · Strawberry Cup Tournament Fees (Registration)	33,300.00
4021.10 · BU10 Tournament/Player Fees (Registration)	10,022.11
4021.15 · GU10 Tournament/Player Fees	7,357.00
4021.20 · BU12 Tournament/Player Fees	9,956.82
4021.25 · GU12 Tournament/Player Fees	12,358.00
4021.40 · BU14 Tournament/Player Fees	8,931.30
4021.45 · GU14 Tournament/Player Fees	7,894.00
4021.61 · BU16 Tournament/Player Fees	2,700.00
4021.91 · BU19 Tournament/Player Fees	1,520.00
4021.95 · GU19 Tournament/Player Fees	5,900.00
4021.0 · Tournament/Player Fees - Other	1,305.00
<b>Total 4021.0 · Tournament/Player Fees</b>	141,144.23
<b>4022.0 · Tournament Referee Fees</b>	
25-4022 · Extra Program Referee Refund	19,500.00
4022.01 · Strawberry Cup Referee Fees	15,500.00
4022.21 · BU12 Referee Deposit Refund	166.67
4022.26 · GU12 Referee Deposit Refund	750.00
<b>Total 4022.0 · Tournament Referee Fees</b>	35,916.67
<b>4040.0 · Fundraising rcpts-concessions</b>	
25-4040 · Extra Cup - Outside Concessions	500.00
<b>Total 4040.0 · Fundraising rcpts-concessions</b>	500.00
<b>4310.0 · Sponsors / Contributions</b>	
25-4310 · Extra	1,132.30
4310.0 · Sponsors / Contributions - Other	1,298.00
<b>Total 4310.0 · Sponsors / Contributions</b>	2,430.30
<b>4959.0 · Other Income</b>	
25-4959 · Extra - returned check fee inc	325.00
4959.0 · Other Income - Other	12,003.70
<b>Total 4959.0 · Other Income</b>	12,328.70
<b>Total Income</b>	472,956.40
<b>Gross Profit</b>	472,956.40
<b>Expense</b>	
<b>4006.0 · Registration Refunds</b>	
25-4006 · Extra Player/Tournament Refund	550.00
4006.1 · Fall Season	100.00
4006.3 · Spring Season	1,945.00
<b>Total 4006.0 · Registration Refunds</b>	2,595.00
<b>4023.0 · Tournament - Referee Refund</b>	
25-4023 · Extra Program Referee Refunds	16,647.00
<b>Total 4023.0 · Tournament - Referee Refund</b>	16,647.00
<b>5101.0 · Uniforms - Players</b>	
25-5101 · Extra Uniforms	7,327.20
5101.3 · Spring League uniforms	6,444.09
5101.0 · Uniforms - Players - Other	40,624.96
<b>Total 5101.0 · Uniforms - Players</b>	54,396.25

**AYSO Region 68**  
**Profit & Loss**  
 July 2014 through February 2015

	Jul '14 - Feb 15
5102.0 · Uniforms - Coaches	
25-5102 · Extra Coach Shirts	165.34
5102.0 · Uniforms - Coaches - Other	8,176.51
<b>Total 5102.0 · Uniforms - Coaches</b>	<b>8,341.85</b>
5103.0 · Uniforms - Referees	5,463.09
5104.0 · Uniforms Other	354.26
5111.0 · Field Expenses	
25-5111 · Extra Cup - Field Expenses	922.87
5111.2 · Paint / Chalk	4,434.38
5111.3 · Lights	13,628.00
5111.0 · Field Expenses - Other	1,370.00
<b>Total 5111.0 · Field Expenses</b>	<b>20,355.25</b>
5115.0 · Park fees	
5115.1 · HQ Trash	324.80
5115.2 · Rental Expense Calle Suerte (Rental Expense Calle Suerte)	14,549.68
5115.3 · Electric - Office	543.97
5115.0 · Park fees - Other	40,150.00
<b>Total 5115.0 · Park fees</b>	<b>55,568.45</b>
5130.0 · Equipment Purchase & Storage	
5130.1 · Soccer Balls, Bags and Pumps	5,635.69
5130.2 · Goals / Nets / Flags	662.25
5130.8 · Field Equipment	241.88
5130.9 · Gasoline for carts	727.86
<b>Total 5130.0 · Equipment Purchase &amp; Storage</b>	<b>7,267.68</b>
5220.0 · Tournament Awards	
25-5220 · Extra Cup - Player Awards	9,346.71
<b>Total 5220.0 · Tournament Awards</b>	<b>9,346.71</b>
5221.0 · Tournament - Coaches	
25-5221 · Extra Cup - Coaches Gifts	4,333.94
<b>Total 5221.0 · Tournament - Coaches</b>	<b>4,333.94</b>
5222.0 · Tournament - Referees	
25-5222 · Extra Cup - Referee Gifts	2,198.75
<b>Total 5222.0 · Tournament - Referees</b>	<b>2,198.75</b>
5223.0 · Tournament Other	
25-5223 · Extra Cup - Staff Shirts	1,541.84
<b>Total 5223.0 · Tournament Other</b>	<b>1,541.84</b>
5224.0 · Tournament - Water, Food	
25-5224 · Extra Cup Food/Other	2,476.34
5224.0 · Tournament - Water, Food - Other	1,038.77
<b>Total 5224.0 · Tournament - Water, Food</b>	<b>3,515.11</b>
5225.0 · Tournament Concession Expenses	1,014.54
5226.0 · Tournament Medical Personnel	
25-5226 · Extra Cup - Medical Services	1,300.00
<b>Total 5226.0 · Tournament Medical Personnel</b>	<b>1,300.00</b>

**AYSO Region 68**  
**Profit & Loss**  
July 2014 through February 2015

	Jul '14 - Feb 15
<b>5229.0 - Tournament/Player Expenses</b>	
25-5229 - Extra Teams Tournament Fees	4,000.00
5229.10 - BU10 Tournament/Player Fees	10,404.32
5229.11 - BU10 Tournament Referee Deposit	2,340.00
5229.15 - GU10 Tournament/Player Fees	12,923.20
5229.16 - GU10 Tournament Referee Deposit	2,760.00
5229.20 - BU12 Tournament/Player Fees	9,387.27
5229.21 - BU12 Tournament Referee Deposit	2,240.00
5229.25 - GU12 Tournament/Player Fees	8,900.40
5229.26 - GU12 Tournament Referee Deposit	2,710.00
5229.40 - BU14 Tournament/Player Fees	8,149.61
5229.41 - BU14 Tournament Referee Deposit	1,815.00
5229.45 - GU14 Tournament/Player Fees	9,375.44
5229.46 - GU14 Tournament Referee Deposit	2,315.00
5229.60 - BU16 Tournament/Player Fees	2,450.00
5229.61 - BU16 Tournament Referee Deposit	850.00
5229.65 - GU16 Tournament/Player Fees	301.23
5229.90 - BU19 Tournament/Player Fees	1,645.00
5229.91 - BU19 Tournament Referee Deposit	200.00
5229.95 - GU19 Tournament/Player Fees	4,585.84
5229.96 - GU19 Tournament Referee Deposit	960.00
<b>Total 5229.0 - Tournament/Player Expenses</b>	<b>88,312.31</b>
<b>5241.0 - Play-off Expenses</b>	<b>83.09</b>
<b>5255.0 - Newsletters / Yr.Book / Photos</b>	
5255.4 - Advertising	2,272.26
5255.0 - Newsletters / Yr.Book / Photos - Other	7,155.54
<b>Total 5255.0 - Newsletters / Yr.Book / Photos</b>	<b>9,427.80</b>
<b>5262.0 - Fundraising - Other</b>	<b>419.72</b>
<b>5274.0 - Awards &amp; Volunteer Recognition</b>	
5274.1 - Fall Season Awards	12,647.16
5274.3 - Volunteer refreshments (Volunteer refreshments)	1,388.35
5274.4 - Referee Incentives/Dinner	2,860.87
5274.5 - Board dinner	2,649.53
5274.7 - Coaches Dinner	2,439.66
5274.8 - Spring Season	17.25
5274.0 - Awards & Volunteer Recognition - Other	1,762.70
<b>Total 5274.0 - Awards &amp; Volunteer Recognition</b>	<b>23,765.52</b>
<b>5431.0 - Players Training Expenses</b>	
5431.c - Players Clinic	8,640.00
<b>Total 5431.0 - Players Training Expenses</b>	<b>8,640.00</b>
<b>5432.0 - Coaches Training Expenses</b>	
5432.2 - Coach Training Meals/Refreshmen	79.87
5432.a - Coach Training Meals	593.43
5432.0 - Coaches Training Expenses - Other	131.48
<b>Total 5432.0 - Coaches Training Expenses</b>	<b>804.78</b>
<b>5433.0 - Referee Training Expenses</b>	
5433.1 - Referee Training Camps	90.00
5433.2 - referee refreshments	953.82
5433.3 - PRO Expenses	100.00
5433.0 - Referee Training Expenses - Other	85.00
<b>Total 5433.0 - Referee Training Expenses</b>	<b>1,228.82</b>
<b>5701.0 - Payments to AYSO Inter-regional</b>	
25-5701 - EXTRA League Fees	2,200.00
5701.b - Area AYSO Fees	2,250.00
5701.0 - Payments to AYSO Inter-regional - Other	9,830.00
<b>Total 5701.0 - Payments to AYSO Inter-regional</b>	<b>14,280.00</b>
<b>5703.0 - Payments to AYSO - Players fees</b>	<b>44,002.50</b>

10:01 AM  
03/15/15  
Cash Basis

**AYSO Region 68**  
**Profit & Loss**  
July 2014 through February 2015

	<u>Jul '14 - Feb 15</u>
5704.0 - Payments to AYSO - Supply Ctr	
5704.1 - Referee Supplies - Fall Season	1,163.47
5704.2 - Coach Supplies - Fall Season	361.32
5704.0 - Payments to AYSO - Supply Ctr - Other	2,173.28
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Total 5704.0 - Payments to AYSO - Supply Ctr	3,698.07
7430.0 - Meetings	1,229.64
7431.0 - Section/NAGM training	526.01
7515.0 - Phone/Internet/Website	960.94
7535.0 - Postage	
25-7535 - Extra Cup Postage	89.25
7535.0 - Postage - Other	780.55
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Total 7535.0 - Postage	869.80
7625.0 - Office Supplies	
25-7625 - Extra program supplies	352.28
7625.2 - Registration Supplies	275.41
7625.3 - Referee Supplies	235.17
7625.4 - Coaches supplies	41.48
7625.6 - Photocopying Expenses	67.18
7625.0 - Office Supplies - Other	1,467.89
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Total 7625.0 - Office Supplies	2,439.41
7695.0 - Miscellaneous Supplies	
7695.01 - Strawberry Cup	3.75
7695.0 - Miscellaneous Supplies - Other	269.70
	<hr/>
Total 7695.0 - Miscellaneous Supplies	273.45
8305.0 - bank fees	-19.40
8595.0 - Other Expenses	
8595.2 - Online Convenience Fees Expense	3,792.24
8595.3 - Insurance	949.00
8595.0 - Other Expenses - Other	9,542.92
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Total 8595.0 - Other Expenses	14,284.16
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Total Expense	409,466.34
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Net Income	<u><u>63,490.06</u></u>

**AYSO Region 68**  
**Balance Sheet**  
As of February 28, 2015

	<u>Feb 28, 15</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
02 - Cultural Exchange Checking	68,468.87
03 - CD - SBBT	165,710.34
06 - Operating Checking Acct - SBB&T	<u>170,125.96</u>
<b>Total Checking/Savings</b>	404,305.17
<b>Accounts Receivable</b>	
1500 - Security Deposit Receivable (Security Deposit Receivable)	<u>1,681.50</u>
<b>Total Accounts Receivable</b>	<u>1,681.50</u>
<b>Total Current Assets</b>	<u>405,986.67</u>
<b>TOTAL ASSETS</b>	<b><u>405,986.67</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
3000 - Opening Bal Equity	91,349.66
3900 - Retained Earnings	251,146.95
Net Income	<u>63,490.06</u>
<b>Total Equity</b>	<u>405,986.67</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>405,986.67</u></b>